

January

Monthly P & L

	<i>Month</i>	<i>YTD</i>		<i>Month</i>	<i>YTD</i>		<i>Month</i>	<i>YTD</i>
Total Food Sales	16,183.00	123,893.64	Total Bar Sales	16,183.00	148,296.95	Total Merch. Sales	207.00	2,450.50
% of Total Sales	60%	47%	% of Total Sales	60%	56%	% of Total Sales	1%	1%
Cost of Goods	6,162.00	52,563.05	Cost of Goods	5,744.00	52,170.50	Cost of Goods	450.00	2,166.00
Cost %	38%	42%	Cost %	35%	35%	Cost %	217%	88%
Salaries	6,174.00	63,947.00						
Salaries / Sales	23%	24%						
			Month	YTD		12 Month Projected		
Rent & Prof Fees	1,620.00	19,272.00	Total Sales	26,990.50	265,460.99	266,200.44		
Rent&Fees / Sales	6%	7%	Cost of Goods	12,356.00	106,899.55	107,197.32		
			Cost %	46%	40%	40%		
Entertainment	970.00	9,208.50	Gross Margin	14,634.50	158,561.44	159,003.12		
Ent / Bar	6%	6%	Gross Margin %	54%	60%	60%		
			Op Costs	13,227.50	139,488.75	139,877.30		
Advertising	80.00	3,139.50	Net Profit	1,407.00	19,072.69	19,125.82		
Adv / Sales	0%	1%	Net Operating Margin	5%	7%	7%		
Utilities	1,984.00	19,600.00						
Utils / Sales	7%	7%						
			Ave. Daily Sales	870.66	739.45			
Taxes	1,400.00	14,696.00						
Taxes / Sales	5%	6%	Days Open	31	359			
Misc	999.50	9,625.75						
Misc / Sales	4%	4%						
Improvements	234.00	12,691.00						

— Daily Sales —

Date	Restaurant	Bar	Happy Hr	Bar Spec	Merchandise	Cigs	Total
1-Jan	1,466.50	1,904.75				16.50	3,387.75
2-Jan	196.25	207.25	94.50	1.50	10.00	2.50	512.00
3-Jan	106.00	123.50	94.25				323.75
4-Jan	139.25	230.75	66.00	11.75		9.50	457.25
5-Jan	492.75	723.75	105.00	15.00	40.00	11.00	1,387.50
6-Jan	286.00	635.50	83.00	13.25		17.00	1,034.75
7-Jan	185.00	67.25	63.75	9.75		2.00	327.75
8-Jan	223.50	48.00	46.75				318.25
9-Jan	251.75	161.00	80.25			2.00	495.00
10-Jan	263.50	405.25	74.75			9.50	753.00
11-Jan	350.50	460.00	109.25	2.50			922.25
12-Jan	740.00	963.75	195.00	78.50	55.00	14.00	2,046.25
13-Jan	619.75	890.25	80.00	4.00	12.00	9.50	1,615.50
14-Jan	515.75	330.00	82.75	28.00	10.00	4.00	970.50
15-Jan	143.25	165.00	88.00	4.50		6.50	407.25
16-Jan	141.75	148.50	90.75			6.00	387.00
17-Jan	232.25	173.25	56.50			4.50	466.50
18-Jan	203.50	336.75	67.25			4.00	611.50
19-Jan	524.50	1,045.40	80.75	15.85		4.00	1,670.50
20-Jan	88.25	669.25	133.00	4.00		12.50	907.00
21-Jan	245.50	146.00	39.75	2.50		2.50	436.25
22-Jan	202.75	108.25	24.50		10.00		345.50
23-Jan	283.50	301.50	78.25			7.00	670.25
24-Jan	140.25	136.75	106.25	18.00		7.50	408.75
25-Jan	296.00	243.00	50.00			2.50	591.50
26-Jan	487.75	881.75	52.25	40.75		6.00	1,468.50
27-Jan	659.00	1,006.50	83.75	38.50		17.50	1,805.25
28-Jan	649.25	198.00	26.25	15.50	10.00	2.00	901.00
29-Jan	179.50	129.00	60.25	7.00	48.00		423.75
30-Jan	156.00	242.75	63.00	19.50	12.00	2.00	495.25
31-Jan	131.00	256.50	49.25			6.50	443.25
Totals	10,600.50	13,339.15	2,325.00	330.35	207.00	188.50	26,990.50

Food = Bar = 16,183.00

— *Cost of Goods* —

<i>Date</i>	<i>Food</i>	<i>Bar</i>	<i>Merch</i>	<i>Total</i>
1-Jan				-
2-Jan	355.00			355.00
3-Jan	120.00	24.00		144.00
4-Jan	35.00			35.00
5-Jan		851.00		851.00
6-Jan	630.00			630.00
7-Jan				-
8-Jan				-
9-Jan			330.00	330.00
10-Jan		691.00		691.00
11-Jan		38.00		38.00
12-Jan	243.00			243.00
13-Jan				-
14-Jan				-
15-Jan	20.00			20.00
16-Jan				-
17-Jan				-
18-Jan	200.00	69.00		269.00
19-Jan	180.00			180.00
20-Jan	185.00	56.00		241.00
21-Jan				-
22-Jan	230.00			230.00
23-Jan		85.00		85.00
24-Jan	29.00	527.00		556.00
25-Jan	375.00			375.00
26-Jan		58.00		58.00
27-Jan		14.00		14.00
28-Jan	120.00			120.00
29-Jan			120.00	120.00
30-Jan	15.00			15.00
31-Jan	3,425.00	3,331.00		6,756.00
	6,162.00	5,744.00	450.00	12,356.00

— Other Expense —

<i>Date</i>	<i>Salaries</i>	<i>Rent/Prof</i>	<i>Utilities</i>	<i>Entertain.</i>	<i>Advertising</i>	<i>Taxes</i>	<i>Misc.</i>	<i>Bldg Improv</i>	<i>Date</i>
1-Jan	250.00								1-Jan
2-Jan		120.00					20.00	13.00	2-Jan
3-Jan			210.00						3-Jan
4-Jan				70.00			110.00		4-Jan
5-Jan				70.00			20.00		5-Jan
6-Jan	1,351.00			70.00					6-Jan
7-Jan									7-Jan
8-Jan	250.00						16.50		8-Jan
9-Jan							70.00		9-Jan
10-Jan							40.00		10-Jan
11-Jan				70.00					11-Jan
12-Jan				70.00					12-Jan
13-Jan	1,267.00		250.00	70.00					13-Jan
14-Jan									14-Jan
15-Jan	250.00		384.00						15-Jan
16-Jan								134.00	16-Jan
17-Jan			220.00		20.00	1,400.00			17-Jan
18-Jan				70.00			140.00		18-Jan
19-Jan				70.00					19-Jan
20-Jan	1,166.00			70.00					20-Jan
21-Jan					20.00				21-Jan
22-Jan	250.00		435.00						22-Jan
23-Jan							239.00	100.00	23-Jan
24-Jan			220.00	200.00					24-Jan
25-Jan							268.00		25-Jan
26-Jan				70.00					26-Jan
27-Jan	1,140.00			70.00					27-Jan
28-Jan		1,500.00							28-Jan
29-Jan	250.00				20.00				29-Jan
30-Jan			265.00				83.00		30-Jan
31-Jan									31-Jan
	6,174.00	1,620.00	1,984.00	970.00	80.00	1,400.00	999.50	234.00	